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Real Estate Principles: A Value Approach demonstrates how value is central to virtually all real estate decision-making. Students using Ling and Archer should finish the course with a value-oriented framework and a set of valuation and decision making tools that can be applied in a variety of real-world situations.

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Real Estate Principles: A Value Approach demonstrates how value is central to virtually all real estate decision-making, including whether and how to lease, buy, or mortgage a property acquisition; whether to renovate, refinance, demolish or expand a property; and when and how to divest (sell, trade, or abandon) a property. Students using Ling and Archer should finish the course with a value-oriented framework, and a set of valuation and decision making tools, that can be applied in a ...

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# Real Estate Principles: A Value Approach

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# Amazon.com: Real Estate Principles: A Value Approach (The ...

Real Estate Principles: A Value Approach, 5th Edition by David Ling and Wayne Archer (9780077836368) Preview the textbook, purchase or get a FREE instructor-only desk copy.

# Real Estate Principles: A Value Approach

Real Estate Principles: A Value Approach (Mchill-hill/Irwin Series in Finance, Insurance, and Real Estate)

### Real Estate Principles: A Value Approach: Ling, David C ...

The value of a given parcel of real property is determined using the principles of substitution. The maximum worth of the real estate is influenced by the cost of acquiring a substitute or comparable property. Highest and Best Use. Of all the factors that influence market value, the primary consideration is the highest and best use of the real estate.

### What are the Basic Principles of Value in Real Estate?

Assessment is needed to calculate a prediction of price-taking clues from the market forces, factors of finance, accounting, economics, and law driving the real estate market. Real estate valuation is the force behind the real estate businesses. The process of real estate valuation is also known as real estate appraisal. The Economic Principles Affecting Valuation. The value of a property is affected by certain economic principles. Some of these are ... 1. Principle of Anticipation Buyers ...

# 6 Economic Principles That Affect Real Estate Valuations

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The key to making a sound investment decision is to understand how property values are maintained, increased, created, or destroyed. Since the launch of Real Estate Principles: A Value Approach 5th edition, significant and lasting changes have come upon the world of real estate. This is very true in real estate finance and capital sources where most of the traditional lenders have been displaced or transformed, giving way to a radically different set of players in mortgage financing.

### Real Estate Principles: A Value Approach (5th Edition ...

Real Estate Principles: A Value Approach provides students and instructors with the most modern, engaging and attractive textbook available on the subject, with helpful pedagogical features unmatched by any other title.

#### Real Estate Principles: A Value Approach 2nd edition ...

The value of real property can be influenced by many factors, such as location and type of use; however, when appraisers make/render an opinion of market value, they must also take into consideration how typical buyers and sellers are responding in the market. Appraisers emulate what informed buyers and sellers will do in an open market.

### Lesson 2 - Basic Economic Principles of Real Property ...

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### Real Estate Principles: A Value Approach: Ling, David ...

Real estate principles: a value approach. [David C Ling; Wayne R Archer] -- "The study and practice of real estate draws on a multitude of disciplines including architecture, urban and regional planning, building construction, urban economics, law, and finance.

### Real estate principles: a value approach (Book, 2020 ...

REAL ESTATE PRINCIPLES I Donald A. Corb, JD Lee Institute School of Real Estate (Founder) ... CONCEPTS OF REAL ESTATE 1-1 REAL vs. PERSONAL PROPERTY A. Characteristics of Land/Real Estate a. Land 1-1 ... i. value ii. earnest money d. Competency 7-2

### REAL ESTATE PRINCIPLES I - Lee Institute

Real estate principles: a value approach. 9. Real estate principles: a value approach. Print book: English. 2016. 5th revised edition [Place of publication not identified]: Mcgraw-Hill 10. Real estate principles: a value approach: 10. Real estate principles: a value approach. by David C Ling; Wayne R Archer

"The study and practice of real estate draws on a multitude of disciplines including architecture, urban and regional planning, building construction, urban economics, law, and finance. This diversity of perspectives presents a challenge to the instructor of a real estate principles course. Depending on their backgrounds and training and on the interests of the students, some instructors may choose to emphasize the legal concepts that define and limit the potential value of real estate. Other instructors may focus more on licensing and brokerage issues (popular topics with many students) or on the investment decision-making process. he study and practice of real estate draws on a multitude of disciplines including architecture, urban and regional planning, building construction, urban economics, law, and finance. This diversity of perspectives presents a challenge to the instructor of a real estate principles course. Depending on their backgrounds and training and on the interests of the students, some instructors may choose to emphasize the legal concepts that define and limit the potential value of real estate. Other instructors may focus more on licensing and brokerage issues (popular topics with many students) or on the investment decision-making process"--

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Completely revised and thoroughly comprehensive, this is the brand new edition of the state's premier real estate licensing manual! Ideal for home study or classroom, for the prospective real estate broker or salesperson, for anyone seeking a solid foundation for building or maintaining a successful career! Book jacket.

Real Estate Development and Investment A Comprehensive Approach Written by real estate industry veteran Stephen Peca, this timely guide skillfully outlines the various phases of the real estate development process and addresses some of the most important issues associated with this discipline. Using numerous illustrations and anecdotes, this book takes you through the development process, from historical considerations and idea formulation to financial feasibility and asset disposition, while covering the entire cycle of real estate development for various property types. Topics touched upon throughout these pages include: The key factors affecting demand for different land uses and development The interaction of market research, financing, planning, contract negotiation, marketing, leasing, and property management The need for universal, current, and broad knowledge The importance of ethics in the development process The role of different professionals and companies involved in the development process Environmental considerations in real estate development And much more Filled with in-depth insights and practical advice, this reliable resource will help you gain a firm understanding of the functional skills necessary to be successful in this field and familiarize you with several often-overlooked-but essential aspects of commercial real estate development.

Principles of Real Estate Practice in Florida contains the essentials of Florida real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Florida license law and the FREC 1 course outline. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the prelicense student. It is designed to -make it easy for students to learn the material and pass their real estate exam - prepare students for numerous career applications - stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Florida is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each section and from section to section. Its examples and exercises are grounded in the authors' many years in real estate education. Table of Contents The Real Estate Business Real Estate License Law and Qualifications for Licensure Real Estate License Law and Commission Rules Authorized Relationships, Duties, and Disclosure Real Estate Brokerage Activities and Procedures Violations of License Law, Penalties, and Procedures Federal and State Laws Pertaining to Real Estate Property Rights, Estates and Tenancies Title, Deeds and Ownership Restrictions Legal Descriptions Real Estate Contracts Residential Mortgages Types of Mortgages and Sources of Financing Real Estate Related Computations; Closing Transactions The Real Estate Market and Analysis Real Estate Appraisal Real Estate Investments and Business Opportunity Brokerage Taxes Affecting Real Estate Planning, Zoning and Environmental Hazards Real Estate Mathematics For Florida students looking for a Florida-specific exam prep book, Florida Real Estate License Exam Prep is now available.

This Florida real estate principles text provides up-to-date, state-specific information. Updated annually with the latest developments in Florida real estate law, this text should be a prelicensing staple for real estate students that effectively combines legal and practical aspects of Florida real estate laws and practices for prospectives salespersons.

Principles of Real Estate Practice in Massachusetts contains the essentials of the national and Massachusetts real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Massachusetts license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to- make it easy for students to learn the material and pass their real estate exam -prepare students for numerous career applications -stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Massachusetts is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors' many years in real estate education.

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